# GEORGIA RURAL DEVELOPMENT VIA AGRITOURISM







CAROLINE LEWALLEN

**JAEMOR FARMS** 







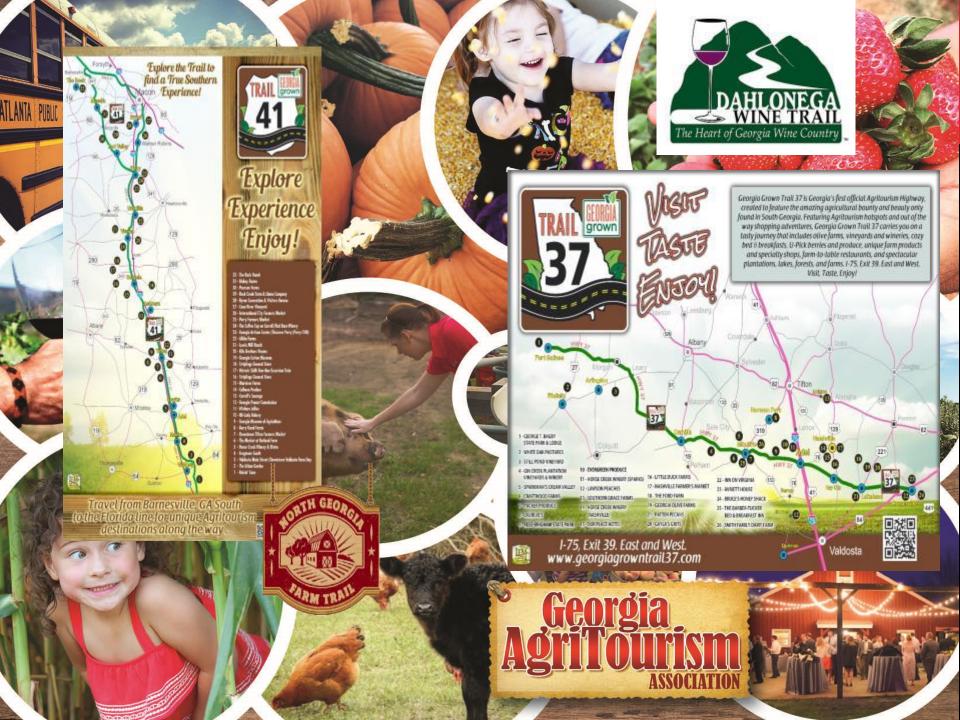




# **GEORGIA AGRITOURISM**

- What is it?
  - Two largest economic generators in Georgia
    - Agriculture (#1) + Tourism (#2) =Agritourism
- Exist: Quality of life, Education
  - Definition: "...charging admission for persons to visit, view, or participate in the operation of a farm or dairy or production of farm or dairy products for entertainment or educational purposes or selling farm or dairy products to persons who visit such farm or dairy."





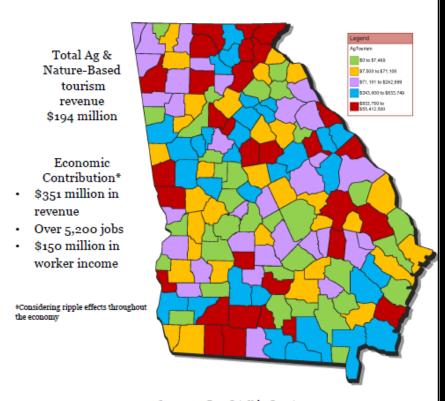
# **FARM GATE VALUE**

Agriculture and nature-based tourism:

\$156 million

\*Over 700 locations in Georgia

## Ag & Nature-Based Tourism 2012 Farm Gate Value



Source: 2012 Farm Gate Value Report, UGA Center for Agribusiness and Economic Development, 2014. Calculations by CAED using data and software from IMPLAN Group, LLC.

# HOW ARE THESE LOCATIONS PROMOTED?

- GAA
  - georgia-agritourism.org/
- GA Dept. of Agriculture
  - agr.georgia.gov/agri-tourism\_in\_georgia.aspx
- GA. Dept of Economic Development, Tourism Division
  - exploregeorgia.org/



Preserving agricultural traditions and increasing net farm income through the creative diversification of Georgia family farms

HOME

ABOUT US

MEMBERSHIP

FIND A FARM

NEWS & EVENTS

**GOVERNMENT AFFAIRS** 

**RESOURCES** 

#### FIND A FARM

Agritourism Farm Map

Membership Directory

#### **QUICK LINKS**

Join Now

About Us

Contact Us

#### **FOLLOW US**



#### PLAN A FARM VISIT

Address: 25 Schultz Avenue Dahlonega Ga

Radius: 25 Miles

**SEARCH LOCATIONS** 

Mathew Hughes (10.6) 78 Dawson village way n, 140-14 Dawsonville, GA 30534 Mathew@uncleshucks.com 770-772-6224 (10.6)

Jennifer Glover (11.6) 7118 Britt Gailey Rd Clermont, GA 30527

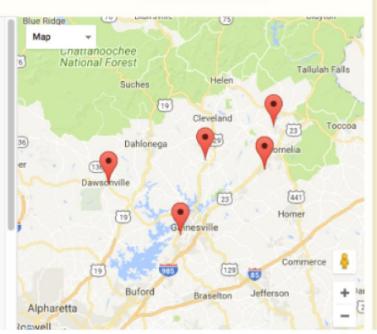
gcdairy@gmail.com 770-983-1666

Wendall Bagwell (18.7) 2041 Memorial Park Dr Gainesville, GA 30504

wendell@bagwellinc.com 770-534-1574

Alison Smith (18.7) 2041 Memorial Park Drive Gainesville, GA 30504 alison@bagwellinc.com 678-897-1404

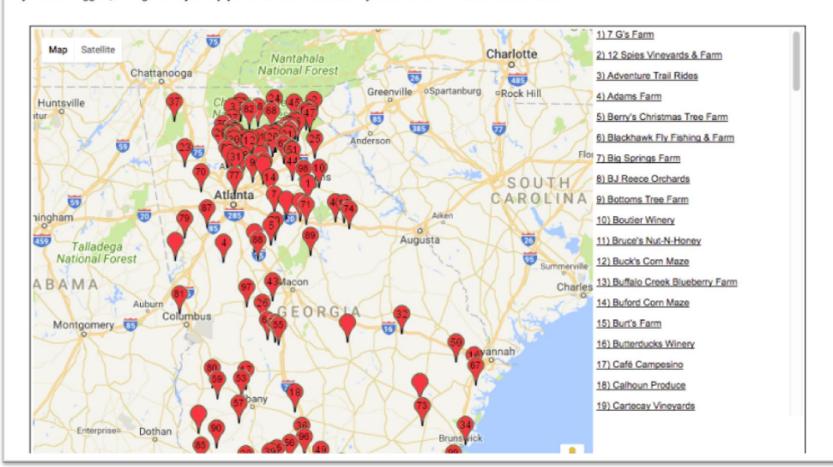
Caroline Lewallen (22.9) 5340 Cornelia Hwy. Alto, GA 30510 caroline@jaemorfarms.com



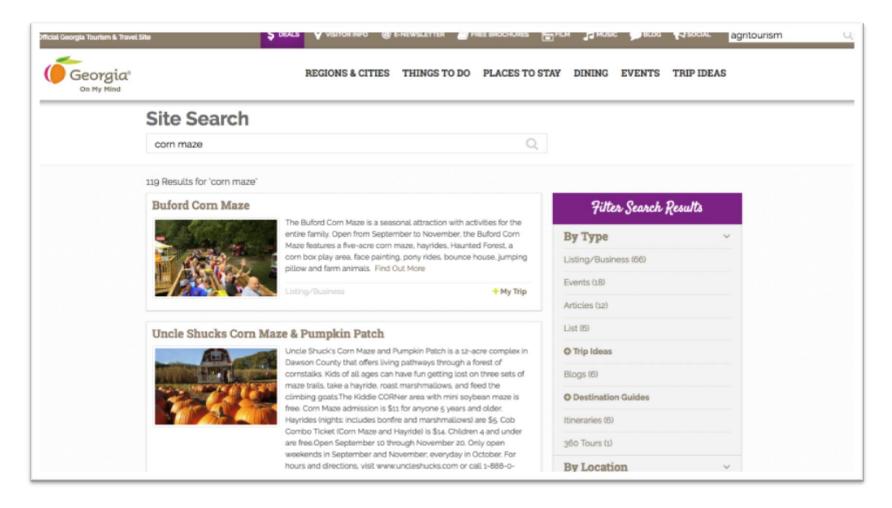


#### What is Agritourism?

Agritourism, an experience that combines traditional agriculture with tourism, is becoming increasingly popular throughout the state. With 4.5 million acres of cropland and diverse agricultural sectors, Georgia offers an assortment of agritourism sites and destinations that visitors are sure to enjoy. From corn mazes to pick-your-own veggies, it's a great way to enjoy the outdoors and to teach your children where their food comes from.



# **EXPLORE GEORGIA**



# REACHING OUR COMMUNITIES

### How many Georgians are we touching? (Field trips 2015)

- Calhoun Produce Ashburn 5,111
- Southern Belle Farms McDonough 12,000 students
- White Oak Pastures Bluffton 2,650 adults
- Mercier Orchards Blue Ridge -- 629
- Lane Southern Orchards Fort Valley 3,190
- Raisin' Cane Valdosta 10,000
- Jaemor Farms Alto 7,000
- Hillcrest Orchards Ellijay 6,000



# **CHALLENGES**

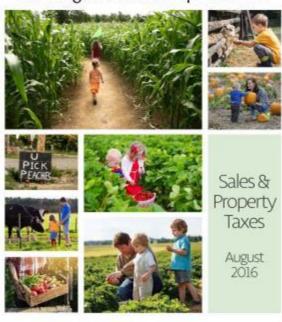
### - Sales tax

 Resource guide for Direct-to-Consumer Sales & Agritourism Operations

## - Zoning

- CUVA: county-by- county decisions
  - Clear definition is needed
- We need help educating our local county commissions and Chambers on the benefits of having an agritourism operation in their communities

## Resource Guide for Direct-to-Consumer Sales and Agritourism Operations





# **CONSIDERATIONS FOR ZONING:**

## **Troup County**

Rural and Agritourism Development Standards Guide

### **Lamar County**

Widely expanded definition of agritourism

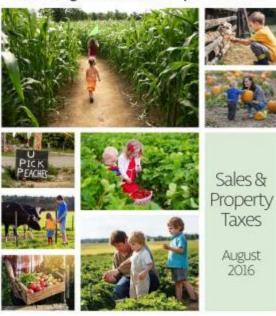
## **Clayton County**

Parking lot requirements

# **CHALLENGES**

- Sales tax
  - Resource guide for Direct-to-Consumer Sales & Agritourism Operations
- Zoning
- Labor
- Marketing: Sign program

## Resource Guide for Direct-to-Consumer Sales and Agritourism Operations















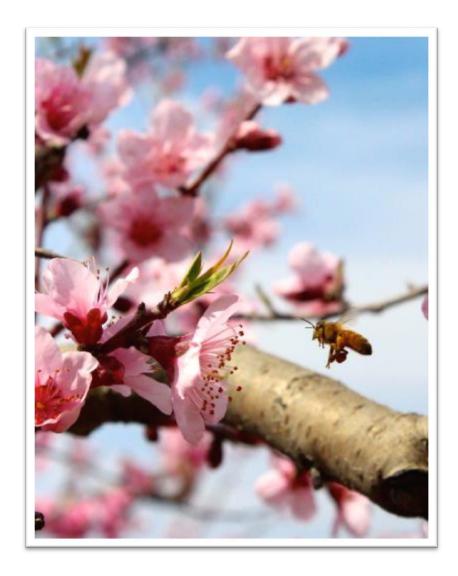








### We were local before local was cool!







Taste the Difference Family Makes Know your Farmer. Know your Food.

